

RELEVANT EXPERIENCE

AI Sales Engineer, *Promoted.ai*; San Francisco, CA

Apr 2024 – Present

- Oversee all [technical documentation](#) and API, SDK guides; write and code 50+ docs
- Build, present product demos to clients; work directly with CEO to showcase search and ads optimization
- Coordinate AWS partnership ([APN](#)), obtain \$10–25K in AWS credit for clients
- Absorb sales responsibilities and accounts of 2 account executives after their departure
- Facilitate customer integrations with Promoted’s APIs, including software engineering work

AI Researcher, *Institute for Linguistic Evidence*; Georgetown, DE

Jul 2023 – Apr 2024

- Achieve 94–98% accuracy in cross-validated models to detect AI-generated text from GPT-3.5
- Present research talks at [AAFS](#) February 2024 conference for (1) “Lexical Characteristics of AI-Generated Texts” and (2) “Data Collection of Forensically Feasible AI-Generated Texts” ([proceedings linked here](#))

Extreme Blue Technical Intern, *IBM*; Durham, NC

May 2021 – Aug 2021

- Optimize cloud migration and eliminate redundancies in product portfolio in Global Business Services
- Expand capabilities through cloud-based website and automate approach using machine learning

OTHER EXPERIENCE

Specialist, *Apple Inc*; Quaker Bridge, NJ

Nov 2023 – Apr 2024

- Customize solutions for 100+ customers/week; Launch Apple Vision Pro; Genius Bar ranked #1 in North America

English Lecturer, *China International Personnel Training Centre*; Shenzhen, China

Sep 2022 – Jul 2023

- Educate 750 students/week using English, Chinese; attend national conferences as ambassador for CIPTC

Teaching Fellow, *Tufts CS160: Algorithms, CS:163 Computational Geometry*

Jan 2020 – Aug 2022

- Oversee 20 teaching assistants; teach recitations with 25+ students; write all exams for 160 students

Diversity & Inclusion Report Lead | Business Manager, *The Tufts Daily*

Jan 2021 – Aug 2022

- Publish [25-page report](#) of actionable initiatives to increase diversity, based on 131 survey responses
- Deliver \$5,000 in new revenue through distribution partnerships with **Apple News**, Newsbreak
- Launch new website and transfer 20 years of data through coordinated partnership with SNWorks

SKILLS

Tools: AWS, Github, MongoDB, Java, Python, NumPy, SQL, Scikit Learn, Jupyter Notebook, OpenAI API

Skills: Agile, Technical Documentation, Sales Outreach, Product Demos, Communication, Presentation and Pitching

EDUCATION

Tufts University, Medford, MA

May 2022

Summa Cum Laude, GPA: 3.9

B.S. in Computer Science + Minor in Chinese

Relevant Courses: Artificial Intelligence, Machine Learning, Management of Innovation, Engineering Management